



Let's focus on Influence

MORE INFLUENCE. BETTER CONVERSATIONS. LASTING IMPACT.

Let's focus on Influence is
an intensive 3.5-day program
for professionals who want to
strengthen their influence in
complex working environments.

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Many professionals achieve results without formal authority. They rely on colleagues, stakeholders, clients and cross-functional teams to create movement. That is often where the real challenge begins.

How do you gain commitment without pushing? How do you address resistance? How do you have conversations that truly lead somewhere? And how do you remain effective when interests collide or tension arises?

Let's Focus on Influence is an intensive program for professionals who want to increase their impact in complex working environments. Participants gain deeper insight into their own behaviour, learn to work more effectively with resistance and discover how to switch consciously between clarity, connection and curiosity.

You will develop:

- GREATER INFLUENCE WITHOUT FORMAL AUTHORITY
- MORE EFFECTIVE COMMUNICATION IN COMPLEX SITUATIONS
- DEEPER INSIGHT INTO YOUR OWN INFLUENCING BEHAVIOUR
- GREATER BEHAVIOURAL FLEXIBILITY IN CONVERSATIONS
- STRONGER WORKING RELATIONSHIPS AND COLLABORATION

Staying effective when it matters most.



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